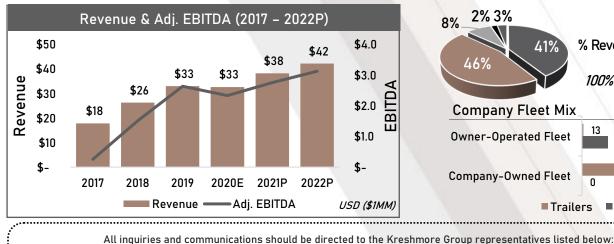


# **PROJECT GL-Trucking** Asset Light Transportation & Logistics

### **GL-Trucking OVERVIEW**

- GL-Trucking is a Midwestern asset light over-the-road (OTR) transportation and logistics (T&L) company specializing in dedicated truckload services for over two decades. NAICS: 48412 | SIC: 4213
- The Company provides dedicated point-to-point regional truckload & less-than-truckload (TL & LTL) services from suppliers to automotive assembly plants and/or related distribution centers.
- The Company has a successful value proposition regarding reliable, consistent on-time deliveries, and yields exceptional growth and consistent returns on investment.
- 2017-2022P
- Revenue CAGR: 18.8%. 2017-2022P Adj. EBITDA CAGR: 65.1%.
- All customer line-haul engagements are contractual and renewed yearly.
- GL-Trucking, utilizing best practices, has assembled a dedicated and exceptional workforce which includes customer service reps, dispatchers, expeditors, drivers, operators, and mechanics.
- The Company has a dedicated 24/7 network operations center (NOC). Onsite amenities include a modern facility/terminal, offices, storage facility/yard, and a truck & trailer certified service repair facility.
- The Company has a strong reputation and industry presence and believes opportunities exists to generate additional top-line growth.
- GL-Trucking has a well-positioned brand reputation and geographical advantage with its industry. This valued partner approach has landed the Company a new account as of 1Q2021.
- Kreshmore Group has been retained on an exclusive basis to assist GL-Trucking with a potential sale of the Company.

## FINANCIAL HIGHLIGHTS



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## INVESTMENT HIGHLIGHTS

2021 Forecast \$38.9 Million in Sales • \$2.5 Million in EBITDA

Long Standing Blue-Chip Customers, Lanes are 100% Dedicated

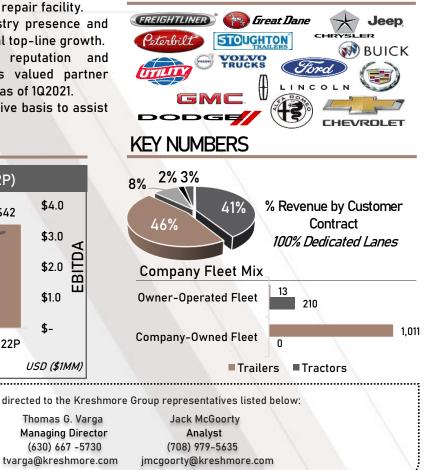
Low YOY Capital Expenditure due to Large 1099 Owner-Operator Utilization

> Strategically Located within the Automotive Supply Chain Industry

FSOM Readiness • Attractive Platform Bolt-On Acquisition

Stable YOY Revenue & EBITDA Growth

#### EQUIPMENT & END USERS



This Kreshmore Group Précis is for informational purposes only and is not intended as an offer or solicitation with respect to sale or purchase of a security. The historical financial highlights have been adjusted to eliminate excess owner-related compensation and other items which conceal the true earnings capacity of the company. The adjustments to the historical financial statements are described in a confidential information memorandum. Information is intended for analytical purposes only and are not meant to replace audited financial reporting. All information contained herein, including adjusted and pro forma financial statements, are based on information provided by the Company. Kreshmore Group has not yet independently verified the accuracy of completeness of the information or the reasonableness of the assumptions underlying the projections. Kreshmore Group shall not be liable for damages resulting from use of or reliance upon the information presented herein. v030121

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