

# C-Suite Solutions

INTERIM EXECUTIVE & TRANSITIONAL LEADERSHIP



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Kreshmore Group (KG) started operations in 2009 through its predecessors and has grown to become Chicago's preeminent restructuring and M&A advisory company. The firm serves myriad niche industries while focusing on lower-middle & mid-market companies within the continental United States. KG assists clients in restructures/turnarounds, workouts, recapitalizations, M&A, real estate capital markets & real estate asset management, sell prep, senior and subordinated debt structuring, diligence services, c-suite advisory, outsourced analytics and modeling, and solving complex financial problems with unique solutions. Headquartered in Lemont, Illinois, KG is known within the Chicagoland area as a tenacious and hyper-focused strategic consulting firm. Kreshmore Group consists of a creative, cohesive and diverse team with over 175 years of combined relevant experience.

Kreshmore Group's Interim and Fractional C-Suite Management, at its core, provides executive level leadership, operations, marketing, product/service development, human resource, accounting, financial and strategic guidance to manage your immediate challenges and to achieve your company's next step growth goals. Whether your business is distressed, looking to expand, needs to identify opportunities or issues, is missing support or leadership, or is preparing for a sale or exit strategy event, KG's C-Suite Solutions offers the deep business acumen and industry relevancy to assist and transform your organization.

## Interim CFO – COO – CEO – CRO • Fractional & Ready-Time Advisory Services

- **VACANT POSITIONS** – Critical leadership or accounting support positions may be vacant or require immediate support. Our interim executives and controllers can help organizations navigate through crucial changes, executive or accounting gaps, and operational upgrades.
- **BUSINESS EXPANSION** – KG's interim executives can add experience and perspective to manage and accelerate revenue growth, expand into new relevant markets, establish systems, and scale your business to the next level.
- **DISTRESSED SITUATIONS** – As a business grows, expands, and changes, cash flow management and resource allocation become critical as the lifeblood of your company. Money challenges can overwhelm and debilitate a business. In these delicate moments, the management and planning for cash requires the operational and financial insight of an interim/ Fractional CFO. KG's seasoned team has the expertise, wisdom, resourcefulness, focus and judgement to give your business a new set of strategic eyes and executive financial assistance.
- **PREPARING FOR SALE / M&A INTEGRATION** – Kreshmore Group can prepare companies for a sale or mergers/acquisition event by transforming your business into a market ready operational model. We have worked with companies having sales from \$10MM to \$500MM at varying business stages throughout the continental U.S.

Finding a high quality, seasoned interim executive can be challenging and is a serious decision. With decades of experience servicing an array of industries, our work ethic and business acumen produce timely customized solutions catered to our clients' needs from limited- to full-scope client engagements. No matter the situation of your business we can hit the ground running - so when it is time to bring on a trustworthy partner, let Kreshmore Group give you the confidence and peace of mind you need. Kreshmore Group prides itself of its team of industry executives who have owned their own businesses and served in the C-Suite for a host of others.





KRESHMORE GROUP®

TRIED AND TESTED. MEET OUR COMMITTED EXPERTS.

**Joseph B. Wabick • Managing Partner • (708) 719-4121 • JWabick@Kreshmore.com**

Joseph is the managing partner and founding member of Chicago based consulting and advisory firm Kreshmore Group. Joseph is primarily tasked with the oversight of the existing restructure and M&A platform, implementation of strategic initiatives, project management, and key client relationship management. Joseph steers Kreshmore's overall vision with the help of a highly experienced consulting staff.

Joseph's background is a mix of restructure/corporate renewal as well as capital markets transactional advisory. In the restructure realm, Joseph specializes in liquidity management, crisis management, balance sheet restructure, and organizational change. In this capacity, Joseph has served as both an interim and fractional CFO. Through Kreshmore Group, Joseph has served in these roles for private equity sponsored companies and other privately held middle-market companies. Over the course of his career Joseph has closed a multitude of transactions in virtually every industry with a special emphasis on transportation, multi-unit retail chains, clinical medicine, and distribution / wholesale. Joseph has been successful in pushing the fold of capital stack creativity by leveraging equity, complex subordinated structures, traditional financial offerings, and municipal incentives.

Joseph currently sits on the board of Forest City Diagnostic Imaging LLC and Indiana Regional Imaging Center in addition to serving as an advisor to a plethora of others. He holds an undergraduate degree from the University of Illinois at Urbana-Champaign where he was both a James Scholar and proud recipient of the Bronze Tablet award. Professionally, Joseph holds a Series 65 license. Away from the office he enjoys spending time with his family, golfing, fishing, and traveling. Joseph prides himself on his personal relations with clients and business associates which has become deeply engrained in the Kreshmore culture and is identified as one of the biggest strategic advantages of the firm.

**Gregory A. Paulus • Managing Director • (312) 927-7552 • GPaulus@Kreshmore.com**

Greg has spent the last 30+ years on almost every side of the table regarding operating businesses and real estate. With 15 years of banking experience and 16 years of company start up, rapid growth, operations, restructuring, real estate development, construction, investment and management experience, Greg has been a lender, borrower, investor, business founder, CEO, COO, CFO, developer, workout consultant, receiver and distressed borrower over the course of his career. After winding down from leading a series of teams working on the resolution, under a loss share agreement, of over 3,000 notes acquired from the FDIC when ShoreBank failed in 2010, Greg started targeting businesses for restructuring and growth opportunities as a hands on advisor and/or interim CFO/COO workout and investment through direct investment and the purchase of their debt. He has also worked with startups, guiding them from concept through fundings.

Greg's recent experience has focused on crisis management, operational and financial restructuring, out-of-court restructurings and workouts, and bankruptcy consulting services to lower middle market distressed companies, specializing in corporate turnarounds. Greg can serve as Chief Restructuring Officer (CRO), Chief Financial Officer (CFO) and/or Independent Director, developing and implementing business transformation strategies and financial/operational improvements, re-capitalizations or strategic asset or company sales.

Greg graduated Summa cum Laude from Emory University with a BA in Economics and from Kellogg Graduate School of Management with an MBA in Finance and Accounting.