



Restructuring & Turnarounds

FROM LOWER-MIDDLE MARKET TO MID-MARKET

Kreshmore Group (KG) started operations in 2009 through its predecessors and has grown to become Chicago's preeminent restructuring and M&A advisory company. The firm serves myriad niche industries while focusing on lower-middle & mid-market companies within the continental United States. KG assists clients in restructures/turnarounds, workouts, recapitalizations, M&A, real estate capital markets & real estate asset management, sell prep, senior and subordinated debt structuring, diligence services, c-suite advisory, outsourced analytics and modeling, and solving complex financial problems with unique solutions. Headquartered in Lemont, Illinois, KG is known within the Chicagoland area as a tenacious and hyper-focused strategic consulting firm. Kreshmore Group consists of a creative, cohesive and diverse team with over 175 years of combined relevant experience.

Be it through a macro-economic downturn or a fast and changing industry, lower-middle and mid-market businesses oftentimes find themselves against the ropes and in financial distress. Kreshmore Group is your professional resource to pinpoint the cause of financial difficulty, assess options for recovery, craft a plan to either turnaround or softly exit, and take a hands-on approach to execute that plan. Kreshmore Group (KG), a private restructuring and strategic mergers & acquisitions advisory company, provides critical corporate restructuring and turnaround services for distressed situations.

KG has completed extensive work in the corporate renewal world for both obligors and creditors. For obligors, our key benefit is the ability to execute a creative turnaround plan and also minimize any potential personal liability to related owners or Directors. Kreshmore Group is oftentimes engaged by creditors to assess a troubled asset and prepare an exit plan. KG will frequently be appointed as interim CFO and create a plan to control cash, cut spending, and recover owed monies.



Proven Executive Team

KG's restructuring and turnaround advisory services is about cash and crisis management, business plan development and execution. Our proven experience in crisis management, combined with a sense of urgency, is a successful formula for achieving the best possible outcome in any restructuring matter. Our turnaround management experience includes numerous advisory roles including debtor advisory, secured lender advisory, unsecured creditor, and financial consulting. KG has successfully provided companies of all sizes and industries in varying situations with turnaround services.

Services Offered

- ✓ When private companies find themselves in uncharted financial trouble, KG's team of restructure and turnaround experts can help identify and diagnose problems as well as implement a go-forward strategy.
- ✓ We take a sharp focus on true cash management and cost-effective spending critical in realigning heavily distressed businesses.
- ✓ Act as interim CFO or CRO to handle critical financial and restructuring activities.
- ✓ Both large banks and private lenders alike need outside expertise and resources in handling their trouble credits. Kreshmore Group handles situations with professionalism and decorum and work diligently in order to reach a financially beneficial resolution while minimizing tension and consternation.





KRESHMORE GROUP®

TRIED AND TESTED. MEET OUR COMMITTED EXPERTS



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Joseph is the managing partner and founding member of Chicago based consulting and advisory firm Kreshmore Group. Joseph is primarily tasked with the oversight of the existing restructure and M&A platform, implementation of strategic initiatives, project management, and key client relationship management. Joseph steers Kreshmore's overall vision with the help of a highly experienced consulting staff.

Joseph's background is a mix of restructure/corporate renewal as well as capital markets transactional advisory. In the restructure realm, Joseph specializes in liquidity management, crisis management, balance sheet restructure, and organizational change. In this capacity, Joseph has served as both an interim and fractional CFO. Through Kreshmore Group, Joseph has served in these roles for private equity sponsored companies and other privately held middle-market companies. Over the course of his career Joseph has closed a multitude of transactions in virtually every industry with a special emphasis on transportation, multi-unit retail chains, clinical medicine, and distribution / wholesale. Joseph has been successful in pushing the fold of capital stack creativity by leveraging equity, complex subordinated structures, traditional financial offerings, and municipal incentives.

Joseph currently sits on the board of Forest City Diagnostic Imaging LLC and Indiana Regional Imaging Center in addition to serving as an advisor to a plethora of others. He holds an undergraduate degree from the University of Illinois at Urbana-Champaign where he was both a James Scholar and proud recipient of the Bronze Tablet award. Professionally, Joseph holds a Series 65 license. Away from the office he enjoys spending time with his family, golfing, fishing, and traveling. Joseph prides himself on his personal relations with clients and business associates which has become deeply engrained in the Kreshmore culture and is identified as one of the biggest strategic advantages of the firm.



Jacob J. Pechukas
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Jacob is a Vice President with Kreshmore Group, reporting directly to the Executive Vice President of the company. His primary responsibilities include project management, financial modeling, lender solicitation, and business development. He is a Level II CFA Candidate.

Jacob's professional experience is rooted in capital markets transactions with a heavy emphasis on real estate and asset-based lending. Jacob has worked on many transactions and projects across myriad industries including transportation, construction, recycling and waste disposal, and commercial real estate. He has considerable experience with both bank and non-bank lenders and has worked to construct creative financing arrangements to best suit the client's needs. In his five years with Kreshmore, Jacob has both assisted on and lead the closing of transactions totaling over \$300MM for clients. Jacob has also built the foundation of project management services for client's construction endeavors in addition to his work in capital markets.

Jacob earned a Bachelor of Science in Finance and Business Analytics from the Kelley School of Business at Indiana University where he was a member of the professional fraternity Alpha Kappa Psi.

To learn more about our firm please visit www.Kreshmore.com or call a KG advisory expert, today.