



Business Valuation Services

FROM LOWER-MIDDLE MARKET TO MID-MARKET

Kreshmore Group (KG) started operations in 2009 through its predecessors and has grown to become Chicago's preeminent restructuring and M&A advisory company. The firm serves myriad niche industries while focusing on lower-middle & mid-market companies within the continental United States. KG assists clients in restructures/turnarounds, workouts, recapitalizations, M&A, real estate capital markets & real estate asset management, sell prep, senior and subordinated debt structuring, diligence services, c-suite advisory, outsourced analytics and modeling, and solving complex financial problems with unique solutions. Headquartered in Lemont, Illinois, KG is known within the Chicagoland area as a tenacious and hyper-focused strategic consulting firm. Kreshmore Group consists of a creative, cohesive and diverse team with over 175 years of combined relevant experience.

Your company depends on you to propel it into the future, and you depend on it. Whether that involves transitioning it to new ownership, securing capital funding for its growth, or reaching a new partnership agreement – your hard work requires and deserves a qualified, independent business valuation you can bank on.

With a professional business valuation, you can move forward with important transactions and enter into negotiations with ensured reliability, reduced financial risk, and unparalleled confidence. Kreshmore Group help position your business for the most favorable outcome in areas such as Mergers and Acquisitions, Sales and Divestitures, Share Redemptions, Business Planning, Retirement/Succession Planning, and Employee Benefits Plans.



Proven Executive Team

Kreshmore's valuation experts are experienced valuation and financial professionals. Our team provides certified valuation reports that deliver the insight and credibility needed to facilitate deal making and successful resolutions. As certified business appraisers, we adhere to the high standards set forth by well-recognized, accredited organizations. Kreshmore Group takes pride in working with business owners, financial professionals, business brokers, and legal professionals to provide airtight, credible and comprehensive valuation reports.

Services Offered

- Informational / Broker's Opinion of Value Reports**
 Typically 30-40 pages, these reports provide valuable insight to establish a market price, support exit planning or inform internal business planning decisions. This report is best suited for individuals who don't need a certified valuation and are comfortable with more limited procedures and reporting. All reports are prepared by financial analysts of our valuation team.
- Certified Business Valuations**
 Certified Reports are prepared by a certified business appraiser. Typically 65+ pages, these reports include in-depth written analysis of the nature & history of company, industry & economy, financial analysis and conclusion of value. This type of report is best when you expect a lot of scrutiny over the value or when there is a high level of interest in detailed support and explanation of the valuation.





K R E S H M O R E G R O U P ®

TRIED AND TESTED. MEET OUR COMMITTED EXPERTS



**Sheila Darby, MBA,
CVA, MAFF**

*Litigation Valuation Consultant
Business Valuation Services*

(708) 719-4120

Sheila Darby provides certified business valuations of closely-held businesses. Her 20+ years of valuation experience spans numerous industries, ranging from energy/mining, construction/real estate, retail/wholesale and manufacturing to finance/insurance, services, professional and health. Ms. Darby formerly served as the Assistant Treasurer of Transocean and held various valuation, finance, and strategy roles at ConocoPhillips, AGL Resources, and Enron Corporation. While at ConocoPhillips, she led the strategy and finance department of the company's largest business unit in Norway. She also enjoyed teaching the valuation and economic modeling course to over 250 employees located throughout North America, Asia Pacific, and Europe. During her tenure, Ms. Darby was responsible for reviewing the valuation and finance approvals for over 100 acquisitions and dispositions.

Ms. Darby holds an M.B.A. from Rice University, a B.B.A. in Finance from Baylor University, and professional certifications from the National Association of Certified Valuators and Analysts (NACVA), including the Certified Valuation Analyst (CVA) and Master Analyst in Financial Forensics (MAFF) designations. She is also a certified Project Management Professional (PMP) from the Project Management Institute (PMI).

Ms. Darby is a current board member of the Ethics and Oversight Board of NACVA and President of the NACVA Houston State Chapter. She is also the Treasurer of the Texas Association of Business Brokers – Houston Chapter. Personally, she enjoys spending time outdoors with her family where she is often found in the stands at a softball field watching her daughter play.



Robert Brand, CVA

*Valuation Consultant
Business Valuation Services*

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Robert Brand is an experienced valuation and financial professional. Mr. Brand provides certified valuation reports that deliver the insight and credibility needed to facilitate deal making and successful resolutions. As a certified business appraiser, he adheres to the high standards set forth by well-recognized, accredited organizations. Mr. Brand takes pride in working with business owners, financial professionals, business brokers, and legal professionals to provide airtight, credible and comprehensive valuation reports.

For Kreshmore Group, he provides the highest level of financial analytics and valuation service to our clients.

Mr. Brand provides certified business valuations of closely-held businesses. Prior to working in the valuation field, Mr. Brand was a non-commissioned officer in the United States Army, serving two tours in Afghanistan leading an operations team and training foreign allies in route clearance techniques and procedures.

Mr. Brand holds a bachelor's degree from the University of Houston and the Certified Valuation Analyst (CVA) certification from the National Association of Certified Valuators and Analysts (NACVA).

Mr. Brand is a member of the NACVA Houston State Chapter. Outside of the office, he spends most of his time cooking, playing golf, and spending time with his two dogs.

To learn more about our firm please visit www.Kreshmore.com or call a KG advisory expert, today.