# **Sports Consulting Services**

#### AMATEUR & PROFESSIONAL SPORTS ADVISORY

Kreshmore Group (KG) started operations in 2009 through its predecessors and has grown to become Chicago's preeminent restructuring and M&A advisory company. The firm serves myriad niche industries while focusing on lowermiddle & midmarket companies within the continental United States. KG assists clients in real estate asset restructures/turnarounds, workouts, recapitalizations, M&A, real estate capital markets & management, sell prep, senior and subordinated debt structuring, diligence services, c-suite advisory, outsourced analytics and modeling, and solving complex financial problems with unique solutions. Headquartered in Lemont, Illinois, KG is known within the Chicagoland area as a tenacious and hyper-focused strategic consulting firm. Kreshmore Group consists of a creative, cohesive and diverse team with over 175 years of combined relevant experience.

Kreshmore Group's sports industry expertise is vast and includes consulting services to private corporations, government agencies and municipalities, international organizations, and to amateur and professional sports organizations.

## Facility Advisory | Financing | Strategic Marketing, Research, and Expansion

### FACILITY & ORGANIZATIONAL ADVISORY

Kreshmore Group's seasoned team has the expertise, wisdom, resourcefulness, focus and judgement that sports organizations and their investors need. KG's services include a myriad of professional offerings including feasibility studies, economic impact reports, business and operational plans, specific topic research and studies, strategic planning, forecasting, strategic advisory services, incentive financing and full project financing. Whether you are an existing facility in need of getting started, an existing facility wanting to become operationally efficient, or a sports organization wanting to increase your bottom line – Kreshmore Group has the industry experience and business acumen to help achieve your goals.

#### STRATEGIC PARTNERSHIPS

Kreshmore Group has shown a high skill level of understanding the needs of a company and seeking out the partnerships that allow both businesses to achieve their desired goals. KG is experienced in navigating strategic partnerships within the public and private sector. They create partnerships within various areas to include travel & accommodations, merchandising, concessions, event management, marketing and technology, operations, and staffing and more to help drive the bottom line for all parties involved.

#### INTERNATIONALEXPANSION

Kreshmore Group has done extensive work within the international market and can assist in the understanding of expansions such as economic and social influences, expansion, or relocation challenges, and can customize your company's international roadmap/goals and its viability within a targeted region. Kreshmore has worked with global/international governing bodies, country specific governing bodies, and private entities as well throughout the world.



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# TRIED AND TESTED. MEET OUR COMMITTED EXPERTS



"DJ" David J. Wabick Jr. Partner (708) 280-9865 DJ@Kreshmore.com DJ Wabick is a former United State Specialty Sports Association (USSSA) Senior Vice President with a very diverse sports background. Originally drafted out of high school by the Chicago White Sox (2002), DJ continued onto college where he would become a Division I Baseball All-American at the College of Charleston (2005). That same year DJ was drafted once again, but this time by the New York Mets organization where he would go onto play for parts of six professional seasons.

Following his playing career, DJ started working with the USSSA where he would work his way up from a local director (2010 – 2012), to a State Director (2013-2016), to a USSSA Senior Vice President (2016 – 2020) with duties that included the oversight of the USSSA National Baseball Program and International Programs. DJ has helped oversee and run numerous events in Europe and Africa while working in other capacities in Asia and Mexico. DJ's international relationships and work has afforded him the opportunity to be on the World Baseball and Softball Confederations (WBSC) Coach Commission which helps to administer and facilitate coach development programs across the 211 National Federations and Associate Members of the WBSC, was the leading voice on behalf of USSSA in becoming an Associate Member of the WBSC and helped USSSA in acquiring the hosting rights for the 2018 WBSC Women's Baseball World Cup.

In 2017 DJ helped USSSA broker a deal with the Major League Baseball Players Association (MLBPA) to help run a large National Development program, the Select 30. Following the completion of the Select 30, DJ helped in orchestrating a partnership between the MLBPA and USSSA called Players Way which is geared towards the true development of an athlete. DJ is a current Board Member of Players Way.

DJ has also consulted at different levels of projects as they relate to the development of multisport facilities. DJ helped with pre-construction, construction, post construction, and program implementation at the Woodside Sports Complex located in Mauston, WI including a full economic feasibility study, strategic partnerships, operations, and staffing. DJ oversaw the development of a Feasibility Analysis and Summary Business Plan for the Village of Orland Park's current athletic facilities and future development, a Housing Summary and Economic Impact Report for Brevard County on behalf of USSSA, and various other economic and feasibility studies for different municipalities and privately owned athletic facilities.

To learn more about our firm please visit <u>www.Kreshmore.com</u> or call a KG advisory expert, today.